

### Chaffee County Housing Market

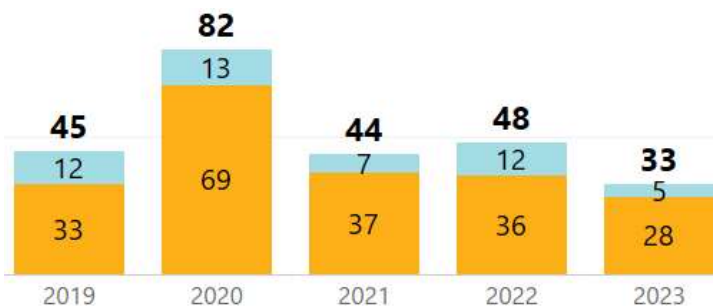
The Chaffee County housing market continued to experience seasonal cooling in October. The number of closings dropped 15% compared to September and saw a 31% year-over-year decrease. The median price of those closed listings was \$659,000, which is 13% more than last October. The increase in price was driven by the sale of 5 homes priced at \$1M or above. Buyer activity saw an uptick in October with 36 contracts issued on homes. Properties spent a median of 50 days available in REcolorado MLS before being scooped up. Throughout the month, homes spent a median of 26 days actively available for sale. The median closed price for homes was unchanged from last month and down 4% from last year.

Sellers brought 41 fresh listings to the market, which was 2.5% more than last year. Eight of those new listings are priced at \$1M or more.

<b>182</b> Active Listings	<b>\$739,952</b> Average Closed Price	<b>33</b> Closed Listings	<b>50</b> Median Days in MLS
<b>41</b> New Listings	<b>\$659,000</b> Median Closed Price	<b>36</b> Pending Listings	<b>24</b> Weeks of Inventory

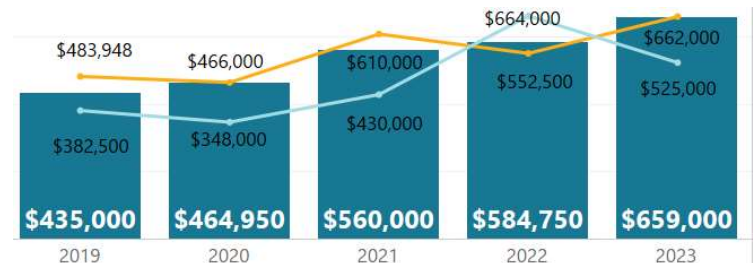
### Closed Listings

**-31%** Year Over Year | **-15%** Month Over Month



### Median Closed Prices

**+13%** Year Over Year | **+<1%** Month Over Month



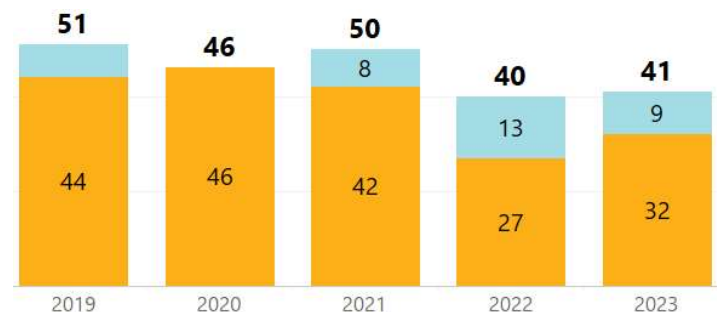
### Median Days in MLS

**+15 Days** Year Over Year | **-20 Days** Month Over Month



### New Listings

**+2.5%** Year Over Year | **+28%** Month Over Month



Condo/Townhome/Multi-Family Single-Family Residence

# October 2023

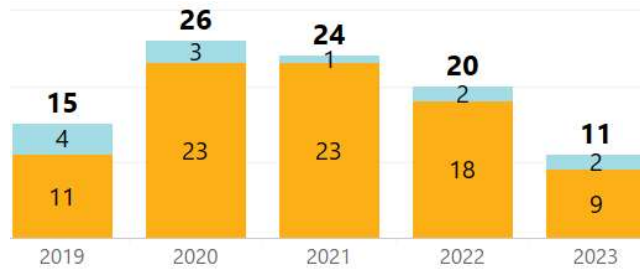
## Chaffee County



### Buena Vista Housing Market

#### Homes Closed

-45% Year Over Year | -8% Month Over Month



#### Median Closed Price

+45% Year Over Year | +7% Month Over Month



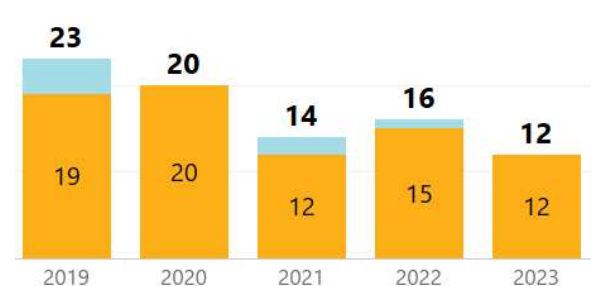
#### Median Days in MLS

+23Days Year Over Year | +22 Days Month Over Month



#### New Listings

-25% Year Over Year | -14% Month Over Month



### Salida Housing Market

#### Homes Closed

-35% Year Over Year | -29% Month Over Month



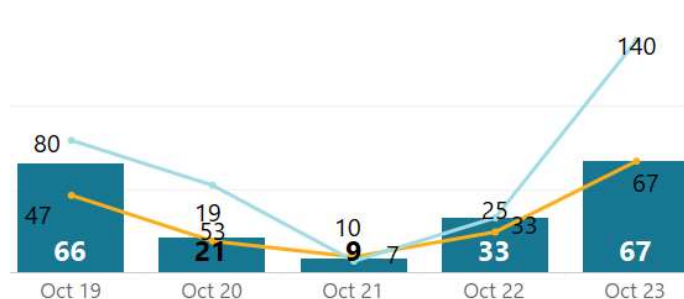
#### Median Closed Price

-8% Year Over Year | -1% Month Over Month



#### Median Days in MLS

+34 Days Year Over Year | +33 Days Month Over Month



#### New Listings

+9.5% Year Over Year | +92% Month Over Month



Condo/Townhome/Multi-Family Single-Family Residence