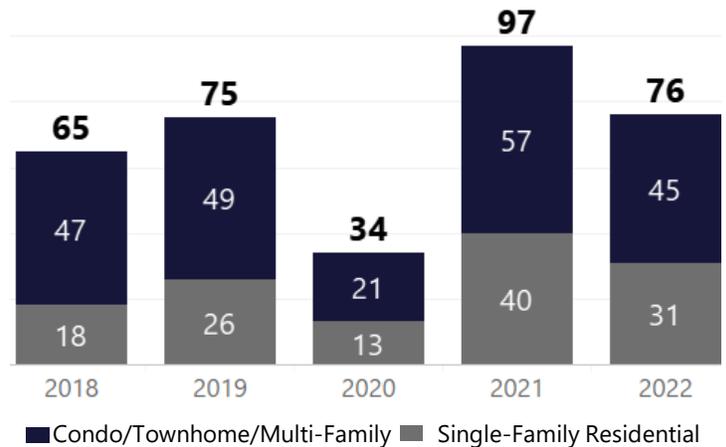


-22% HOMES CLOSED

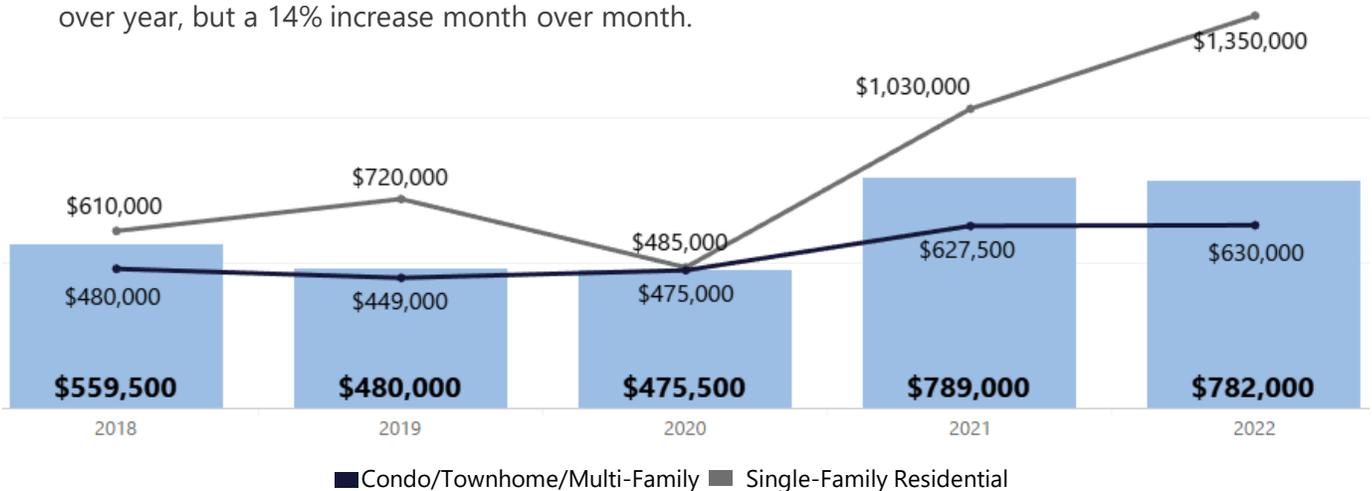
In April 76 homes closed in Routt County, a **22% decrease year over year** and an increase of 46% month over month.

In Routt County 64 homes went under contract, 16% fewer year over year and a decrease of 14% from last month. The number of listings in Pending status is often an indicator of future closings.



-18% MEDIAN PRICES

Homes in Routt County closed for a **median price of \$912,500, 18% less than last year**, but an increase of 17% month over month. Single-family homes closed for a median price of \$1,020,000, down 18% year over year. Condo/townhome/multi-family homes closed for a median price of \$897,500, up 26% year over year. The average closed price of a Routt County home in April was \$1,225,125, a decrease of 2% year over year, but a 14% increase month over month.

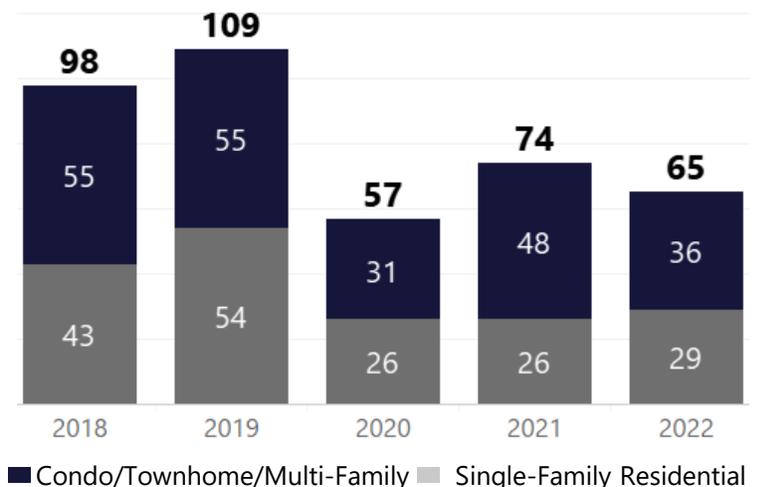


-12% NEW LISTINGS

April had 65 new listings of homes for sale that hit the market in Routt County, a **decrease of 12% year over year** and a decrease of 21% month over month.

There were 3 weeks of inventory in April, 1 week fewer compared to last year and unchanged month over month.

April ended with 58 active listings in Routt County, 41% fewer year over year and a 2% decrease month over month.

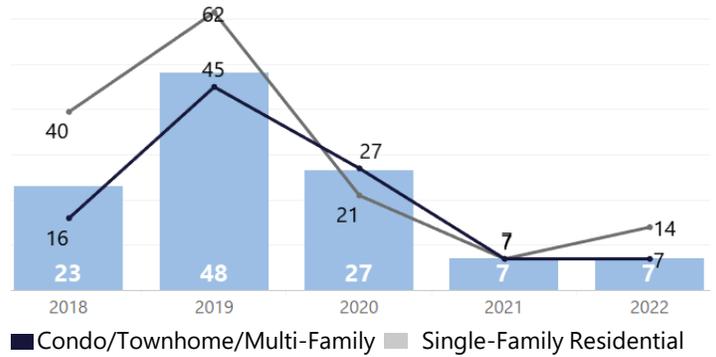


0
Days

MEDIAN DAYS IN MLS

In April, homes in Routt County spent a median of **7 days in the MLS**, unchanged from last year and unchanged from last month.

Routt County homes spent an average of 50 days actively available in the MLS which was 4 more days than last April and 17 days more compared to last month.

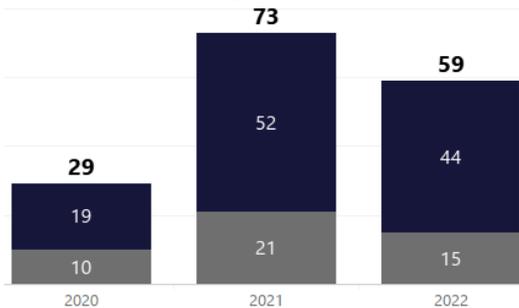


58 Active Listings	\$1,225,125 Average Closed Price	76 Listings Closed	7 Median Days in MLS
65 New Listings	\$912,500 Median Closed Price	64 Pending Listings	3 Weeks of Inventory

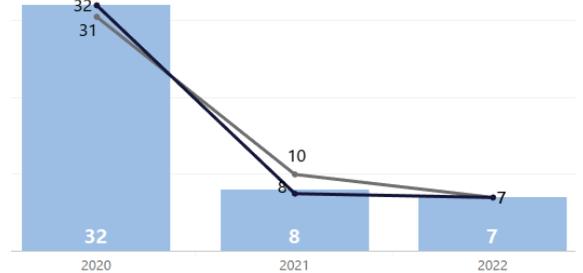
STEAMBOAT SPRINGS HOUSING MARKET

In April 59 homes closed in Steamboat Springs, a decrease of 19% year over year, but a 51% increase month over month. There were 45 homes that moved to the Pending status, a 27% decrease compared to last year. Sellers brought 47 new listings to the market, a 24% decrease year over year. The median closed price was \$980,000, up 3% from last year. The average Closed Price in April was \$1,327,371 down 10% year over year. Homes are going under contract quickly, spending only seven days on the market.

-19% Closed Listings



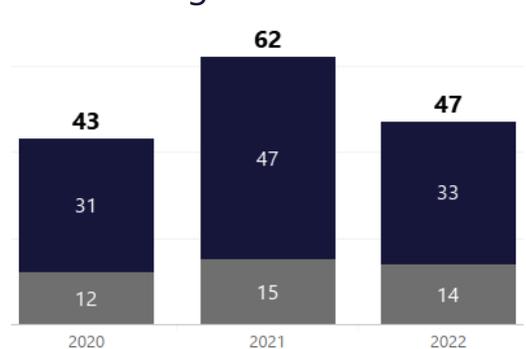
-1 Day Median Days in MLS



+3% Median Closed Price



-24% New Listings



■ Condo/Townhome/Multi-Family ■ Single-Family Residential ■ Both