

Routt County Housing Market

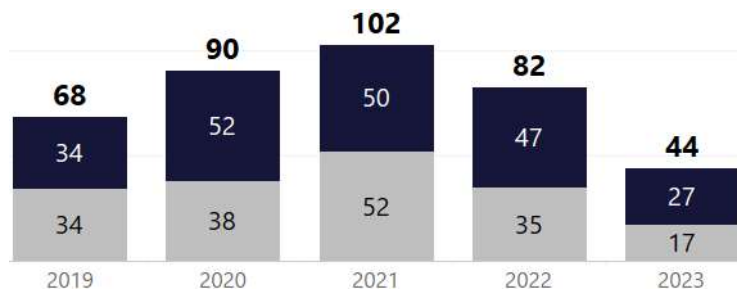
After a strong month of closings in February, the number of properties that sold in Routt County in March dipped 5%. The median price of the homes that closed was relatively unchanged from last month but 20% higher than last year due in part to the sale of two \$5.25M single-family homes.

Throughout the month, sellers brought 44 new listings to the market, nearly twice as many as last month. Buyers were also more active in March, executing 47 contracts on properties, a 57% jump from February and a leading indicator of an increased number of closings in the coming months. Homes were on the market a median of 45 days in March as buyers took longer to make their buying decisions.

80 Active Listings	\$1,290,070 Average Closed Price	42 Listings Closed	45 Median Days in MLS
44 New Listings	\$942,500 Median Closed Price	47 Pending Listings	8 Weeks of Inventory

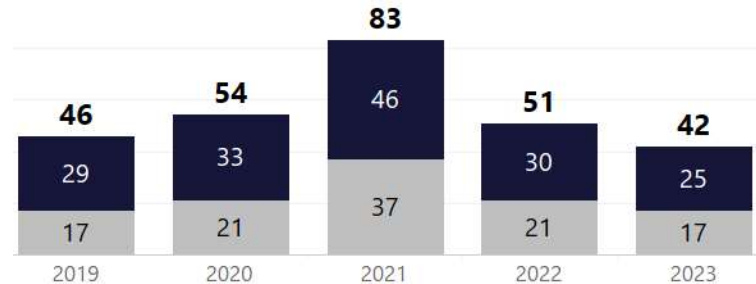
NEW LISTINGS

-46% Year Over Year | +47% Month Over Month



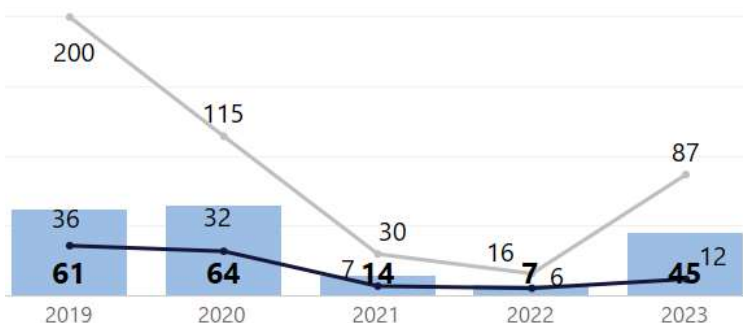
CLOSED LISTINGS

-18% Year Over Year | -5% Month Over Month



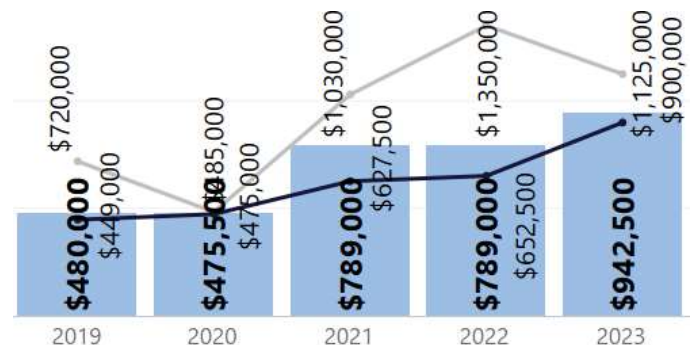
MEDIAN DAYS IN MLS

+38 Days Year Over Year | +6 Days Month Over Month



MEDIAN CLOSED PRICE

+20% Year Over Year | +.5% Month Over Month



■ Condo/Townhome/Multi-Family ■ Single-Family Residential

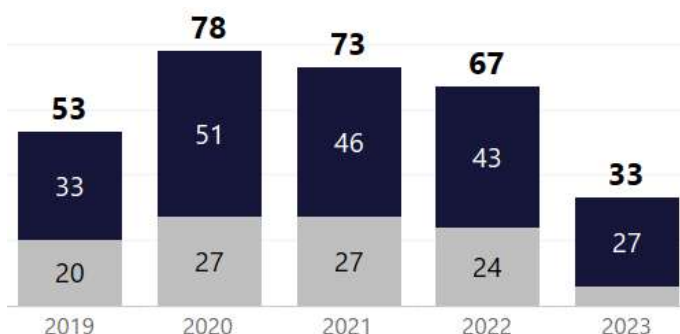
Steamboat Springs Housing Market

In March sellers brought 33 fresh listings to the Steamboat Springs housing market, according to REcolorado data. The majority of those new listings were condos, townhomes, or multi-family properties. Buyers were anxious to scoop up the new inventory, executing contracts on 32 properties, 52% more than last month. Steamboat Springs homes were on the market a median of 44 days in March, 37 days longer than last year at this time. Throughout the month, 32 listings closed, down 16% from last year and 13.5% lower than last month. Median prices dropped both year over year and month over month.

60 Active Listings	\$1,393,084 Average Closed Price	32 Listings Closed	44 Median Days in MLS
33 New Listings	\$972,750 Median Closed Price	32 Pending Listings	8 Weeks of Inventory

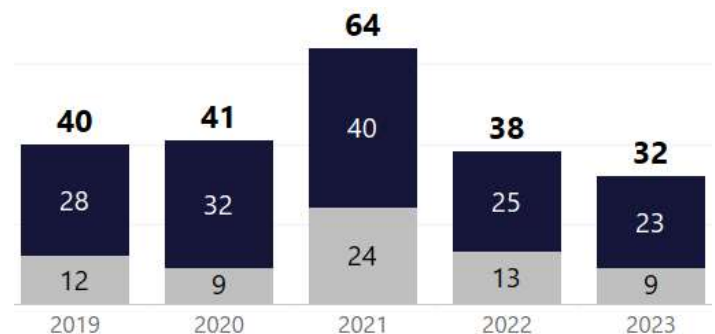
NEW LISTINGS

-51% Year Over Year | +65% Month Over Month



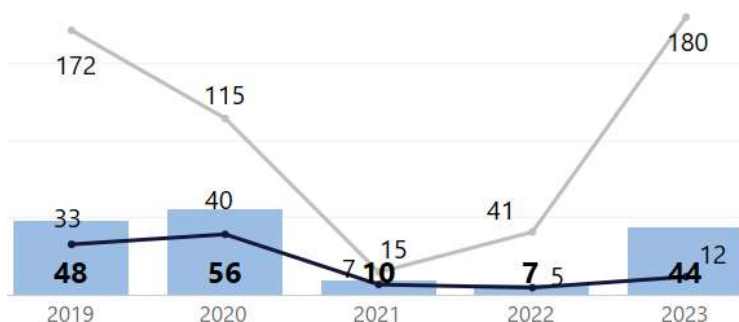
CLOSED LISTINGS

-16% Year Over Year | -13.5% Month Over Month



MEDIAN DAYS IN MLS

+37 Days Year Over Year | +3 Days Month Over Month



MEDIAN CLOSED PRICE

-8% Year Over Year | -3% Month Over Month



■ Condo/Townhome/Multi-Family ■ Single-Family Residential